



CHANNELe2e
from entrepreneur to exit

TOP 250

PUBLIC CLOUD

MSPSTM

2020 Edition



Welcome to the Top 250 Public Cloud MSPs 2020 Edition.

The third-annual research and rankings leverage the following data sources:

- ▶ ChannelE2E readership survey (conducted July–October 2020)
- ▶ Amazon Web Services (AWS), Google Cloud and Microsoft Azure partner program data (publicly available information, October 2020)
- ▶ Gartner Magic Quadrant – Public Cloud Infrastructure and Managed Services, Worldwide (May 2020)
- ▶ MSP websites and associated LinkedIn pages (publicly available information, October 2020)

Public Cloud MSPs were then ranked based on such metrics as:

- ▶ Revenue and profit information from ChannelE2E readership survey.
- ▶ Headcount, competencies, certifications and customer engagements from ChannelE2E readership survey and publicly available sources.

Executive Summary

Amid ChannelE2E's growing readership, we've expanded our findings to identify and examine trends across the world's Top 250 Public Cloud MSPs. Our previous online findings tracked the top 200 (2019) and top 100 (2018) MSPs in the public cloud market. This is also the first year that ChannelE2E is sharing our findings in this more detailed research report.

The public cloud market continues to grow rapidly, but only a small subset of the overall MSP market has successfully capitalized on public cloud infrastructure revenue opportunities.

Admittedly, thousands of small business MSPs successfully monetize and manage SaaS (Software as a Service) applications such as Microsoft 365 (i.e., Exchange), backup and cybersecurity services. But most MSPs are late to public cloud opportunities such as Infrastructure as a Service (IaaS) and Platform as a Service (PaaS) opportunities.

Indeed, fewer than 300 MSPs worldwide are recognized as certified AWS, Azure and/or Google Cloud MSP partners as of October 2020, according to publicly available information from each of the three major public cloud providers.

Still, the number of certified public cloud MSPs is expected to enjoy strong market growth as customers continue their migrations from on-premises network, storage and compute to public cloud alternatives. That shift has accelerated amid the coronavirus pandemic and ongoing work-from-home (WFH) demands. Amid that reality, worldwide spending on public cloud

services is expected to reach \$364 billion in 2022, up from \$243 billion in 2019, according to Gartner.

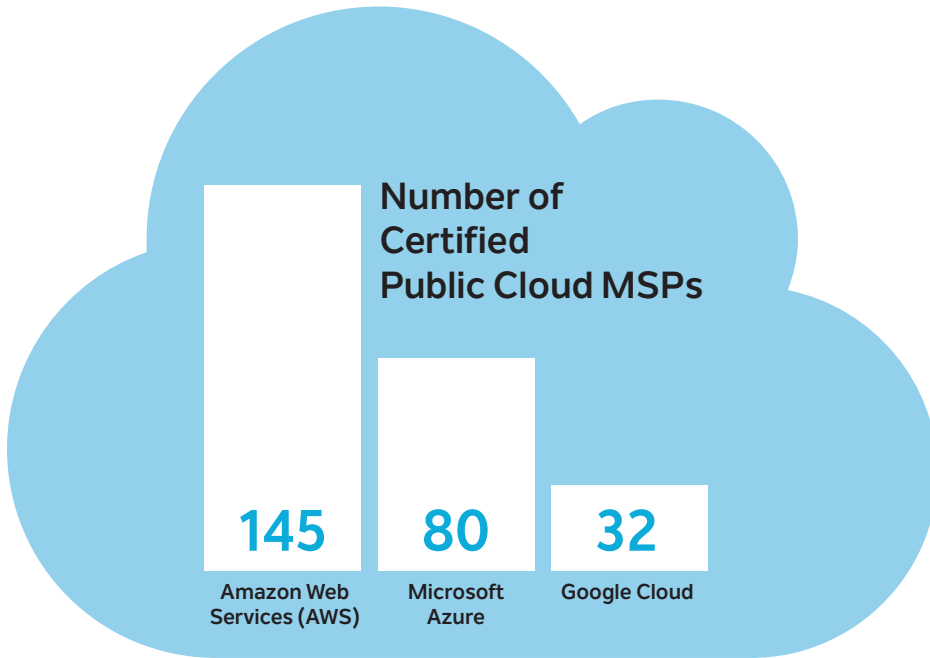
Public cloud MSPs are taking steps to capitalize on that growth. Key trends include:

- ▶ **M&A:** Many of the world's Top 250 Public Cloud MSPs are in acquisition mode. Active buyers include 3Cloud, Accenture, Cognizant, Navisite and many others.
- ▶ **Private Equity Investments:** PE firms continue to acquire and/or back public cloud MSPs. Active buyers and investors include BV Investment Partners, Gryphon Investors, Madison Dearborn Partners, One Equity Partners and Trinity Hunt Partners, among others.
- ▶ **Multi-Cloud Management:** Roughly 60 percent of ChannelE2E survey participants manage workloads or services in two or more public clouds for end-customers. That drives demand for multi-cloud management tools from software vendors and cloud providers.
- ▶ **Desktop as a Service:** Spending on cloud-based Desktop as a Service (DaaS) is expected to reach \$2.5 billion by 2022, up from \$616 million in 2019, Gartner forecasts. Numerous distributors have therefore launched partner programs to assist MSPs with DaaS customer deployments.

ChannelE2E covers those trends and more on a daily basis.



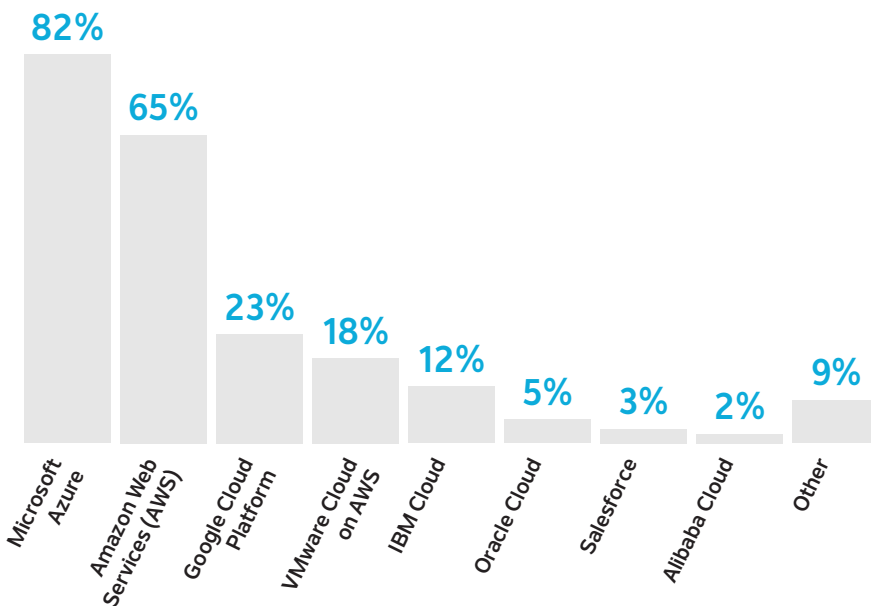
Market Developments



Thousands of MSPs worldwide likely conduct business on AWS, Microsoft Azure and Google Cloud. However, fewer than 300 MSPs worldwide are actually certified MSP partners for the Big Three public clouds as of October 2020. ChannelE2E's readership survey extended beyond the certified AWS, Azure and Google partners to include MSPs that conduct business on one or more public clouds.

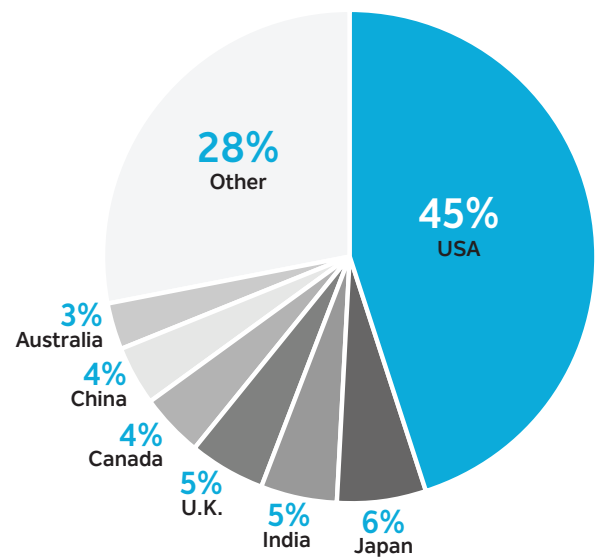
Source: Amazon, Microsoft and Google partner program websites, October 2020.

Public Cloud MSPs: Platforms Supported



Microsoft and AWS remain the top areas of focus for public cloud MSPs, though Google has emerged as a growth opportunity over the past two years amid Google Cloud CEO Thomas Kurian's ongoing partner initiatives. Within the Azure sector, MSPs are increasingly building services to accelerate Windows Desktop as a Service deployments. In AWS, more traditional cloud infrastructure opportunities remain central.*

Public Cloud MSPs: Location



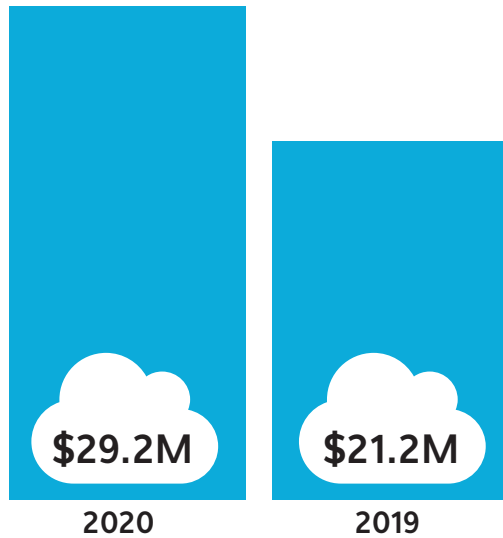
Public Cloud MSPs researched by ChannelE2E are headquartered in 29 different countries.*

*Source: ChannelE2E Top 250 Public Cloud MSP Survey, 2020 Edition



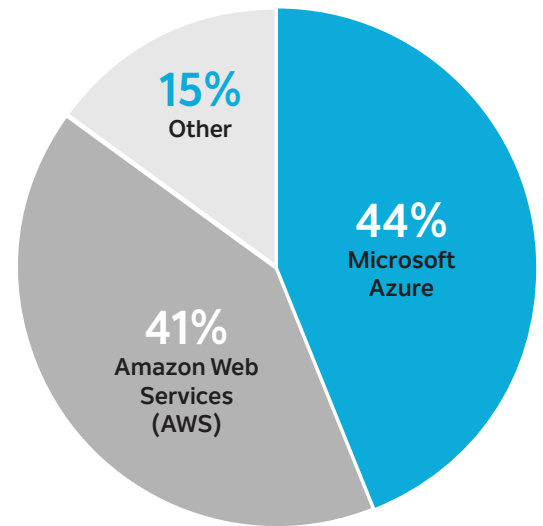
Market Developments

Public Cloud MSPs: Average Revenue

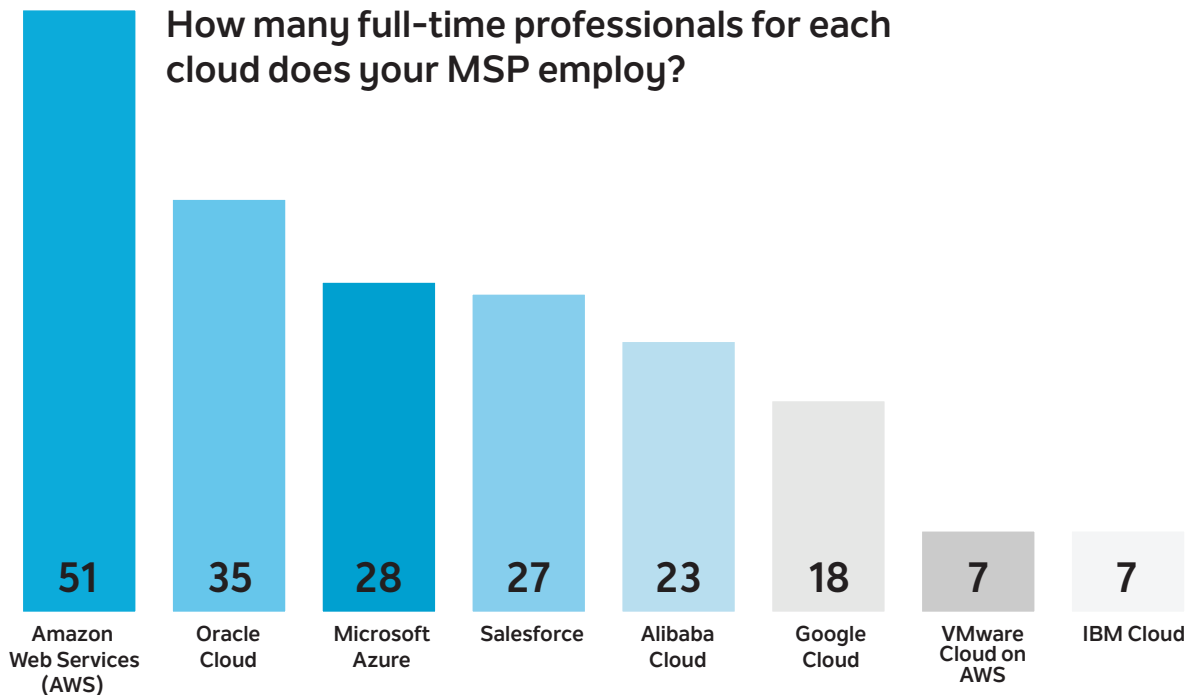


On average, survey participants expect to grow their public cloud revenues 38 percent in 2020 vs. 2019. At the low end of the market, one dozen survey participants — mostly MSPs in the SMB sector— generate less than \$1 million annual revenue from public cloud services. At the high end of the market, one dozen MSPs generate \$100 million or more in annual cloud services revenue, according to survey data.*

Which public cloud platform generates the most annual revenue for your MSP?*



How many full-time professionals for each cloud does your MSP employ?



The findings suggest MSPs have been working longest to build and expand their AWS practices, while options such as Oracle typically attract enterprise-class customers with complex installs. Still, MSPs focused on Azure are increasing their headcount and revenues most rapidly.*

*Source: ChannelE2E Top 250 Public Cloud MSP Survey, 2020 Edition



Top 250 Public Cloud MSPs

COMPANIES RANKED 1-25

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
1	1	1	Accenture	www.Accenture.com	Chicago	Illinois	USA
2	5	11	Smartronix	www.cloudassured.com	Reston	Virginia	USA
3	12	12	2nd Watch	www.2ndWatch.com	Seattle	Washington	USA
4	4	4	Deloitte	www.deloitte.com	New York	New York	USA
5	10	6	Cognizant	www.cognizant.com	Teaneck	New Jersey	USA
6	2	8	Wipro Ltd.	www.wipro.com	Bengaluru		India
7	8	5	Capgemini	www.capgemini.com	Paris		France
8	7	9	Tata Consultancy Services	www.tcs.com	Mumbai		India
9	6	10	Infosys	www.infosys.com	Newark	California	USA
10	23	NR	Atos	www.atos.net	Bezons		France
11	106	NR	Fujitsu	www.fujitsu.com/global/	Tokyo		Japan
12	20	14	DXC Technology	www.dxc.com	Tysons	Virginia	UK
13	32	30	NTT Data (including Netmagic)	www.nttdata.com/index.html	Tokyo		Japan
14	3	2	Rackspace Technology	www.rackspace.com	Windcrest	Texas	USA
15	9	7	HCL Technologies	www.hcl.com	Noida		India
16	47	33	Lumen Technologies (formerly CenturyLink)	www.centurylink.com	Monroe	Louisiana	USA
17	56	58	ECS Tech	www.ecstech.com	Fairfax	Virginia	USA
18	35	34	Unisys	www.unisys.com	Blue Bell	Pennsylvania	USA
19	11	3	Cloudreach	www.cloudreach.com	London		UK
20	15	25	eCloudvalley Digital Technology	www.ecloudvalley.com	Taipei City		Taiwan
21	24	22	Ensono	www.ensono.com	Downers Grove	Illinois	USA
22	14	17	Nordcloud Oy	www.nordcloud.com	Helsinki		Finland
23	21	NR	Samsung SDS	www.samsungsds.com	Ridgefield Park	New Jersey	USA
24	19	19	Bespinq Global Inc.	www.bespinqglobal.com	Yeoksam		South Korea
25	13	15	Logicworks	www.logicworks.com	New York	New York	USA



Top 250 Public Cloud MSPs

COMPANIES RANKED 26-50

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
26	18	20	AllCloud	www.allcloud.io	San Francisco	California	USA
27	126	NR	Taos	https://www.taos.cloud/	San Jose	California	USA
28	17	13	Mission	https://missioncloud.com	Los Angeles	California	USA
29	22	21	BlazeClan Technologies	www.blazeclan.com	Pune		India
30	53	55	Progressive Infotech	www.progressive.in	Noida		India
31	54	56	Trianz Holdings	www.trianz.com	Santa Clara	California	USA
32	28	26	Dedalus	www.dedalus.com.br	Sao Paulo		Brazil
33	34	41	CloudHesive	www.cloudhesive.com	Fort Lauderdale	Florida	USA
34	152	NR	nClouds	www.nclouds.com	San Francisco	California	USA
35	62	NR	Tech Mahindra	www.techmahindra.com	New Delhi		India
36	76	38	NEC	www.nec.com	Tokyo		Japan
37	59	NR	IBM	www.ibm.com	Armonk	New York	USA
38	113	NR	Hitachi Vantara	www.hitachivantara.com	New Delhi		India
39	109	NR	Itochu Techno-Solutions Corp.	www.itochu.co.jp	Tokyo		Japan
40	37	35	Leidos	www.leidos.com	Reston	Virginia	USA
41	93	90	Reply	www.reply.com	Milan		Italy
42	99	NR	SCSK Corp.	www.scsk.jp	Tokyo		Japan
43	25	NR	Cloudtcity	www.cloudtcity.com	Seattle	Washington	USA
44	NR	NR	T-Systems	www.t-systems.com/de/en	Frankfurt		Germany
45	95	45	SHI International Corp.	www.shi.com	Somerset	New Jersey	USA
46	49	50	NRI (Nomura Research Institute)	www.nri.com/jp	Tokyo		Japan
47	NR	NR	Fujisoft	www.fsi.co.jp	Yokohama		Japan
48	90	36	General Dynamics	www.gdit.com	Fairfax	Virginia	USA
49	36	32	Telstra	www.telstra.com	Melbourne	Victoria	Australia
50	33	31	Sopra Steria	www.soprasteria.com	Paris		France



Top 250 Public Cloud MSPs

COMPANIES RANKED 51-75

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
51	48	NR	Equinix	www.equinix.com	Redwood City	California	USA
52	60	59	Claranet	www.claranet.co.uk	London		UK
53	153	NR	CDW	www.cdw.com/	Vernon Hills	Illinois	USA
54	119	NR	Apps Associates	www.appsassociates.com	Acton	Massachusetts	USA
55	110	NR	Datacom Group	www.datacomgroup.net	South Melbourne	Victoria	Australia
56	101	95	HKBN Enterprise Solutions Cloud Services Ltd.	www.hkbnes.net/tc/	Hong Kong		China
57	16	16	Onica Group	www.onica.com	Santa Monica	California	USA
58	63	60	Version 1	www.version1.com	Dublin		Ireland
59	92	NR	TIS Inc.	www.tis.jp	Tokyo		Japan
60	NR	NR	Almaviva	www.almaviva.it/it_IT/	Rome		Italy
61	NR	NR	Sungard Availability Services	www.sungardas.com/en	Wayne	Pennsylvania	USA
62	42	46	LG CNS	www.lgcns.com	Seoul		South Korea
63	73	74	Cybercom Group	www.cybercom.com	Stockholm		Sweden
64	NR	NR	Red River Technology Inc.	www.redriver.com	Claremont	New Hampshire	USA
65	27	24	Megazone Corp.	cloud.hosting.kr	Seoul		South Korea
66	116	NR	MotherSumi Infotech and Designs	www.mind-infotech.com	Noida		India
67	118	NR	UOL Diveo	www.uoldiveo.com.br/en/	Sao Paulo		Brazil
68	85	NR	Everis (an NTT Data company)	www.everis.com/	Madrid		Spain
69	NR	NR	Ricoh USA	www.ricoh-usa.com	Exton	Pennsylvania	USA
70	50	51	KCOM	www.kcom.com	Hull		UK
71	122	NR	Velocity Technology Solutions	www.velocitycloud.com/	Charlotte	North Carolina	USA
72	123	NR	Solita	www.solita.fi/en/	Helsinki		Finland
73	83	83	DoIT International	www.doit-intl.com/	Santa Clara	California	USA
74	57	66	Innova Solutions	www.innovasolutions.com	Santa Clara	California	USA
75	160	NR	ZAG Technical Services	www.zagtech.com	San Jose	California	USA



Top 250 Public Cloud MSPs

COMPANIES RANKED 76-100

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
76	136	NR	Avanxo (part of Globant)	www.globant.com/	Houston	Texas	USA
77	140	NR	GS Neotek	www.wisen.co.kr/pages/main/	Seoul		South Korea
78	86	85	Classmethod	https://classmethod.jp	Tokyo		Japan
79	61	NR	Hanu	https://hanu.com	Princeton	New Jersey	USA
80	115	NR	To The New	www.tothenew.com/	Pradesh		India
81	135	NR	Versent	https://versent.com.au/	Melbourne	Victoria	Australia
82	143	NR	Lemongrass Consulting	https://lemongrassconsulting.com	Berkshire		UK
83	NR	NR	NHN Techorus Corp.	https://nhn-techorus.com/	Tokyo		Japan
84	129	NR	DLT Solutions (part of Tech Data)	www.dlt.com	Herndon	Virginia	USA
85	NR	NR	Ibexlabs	https://ibexlabs.com	Princeton	New Jersey	USA
86	45	67	8k miles	https://8kmiles.com	Pleasanton	California	USA
87	NR	NR	Grazitti Interactive	https://www.grazitti.com/	Sunnyvale	California	USA
88	NR	NR	1901 Group	http://1901group.com/	Reston	Virginia	USA
89	68	63	Link By Net	www.linkbynet.com	Saint-Denis		France
90	138	NR	AC3 (acquired Bulletproof)	www.ac3.com.au	Sydney	New South Wales	Australia
91	NR	NR	Centroid	www.centroid.com	Troy	Michigan	USA
92	NR	NR	Basefarm	www.basefarm.com/	Oslo		Norway
93	67	70	CoreComplete	www.corecompete.com	Durham	North Carolina	USA
94	NR	NR	V8 Consulting Ltda.	www.v8consulting.com.br	Sao Paulo		Brazil
95	120	NR	Enfo	www.enfogroup.com	Lindholmospiren		Sweden
96	NR	NR	Minfy Technologies Private Ltd.	www.minfytech.com	Hyderabad		India
97	71	72	ITERA	www.iteraprocess.com	Mexico City		Mexico
98	NR	NR	Calligo	www.calligo.io	Oakville	Ontario	Canada
99	178	NR	BR Link	www.brlink.com.br	Sao Paulo		Brazil
100	NR	NR	eCloudrover Information Technology	www.ecloudrover.com/	Beijing		China



Top 250 Public Cloud MSPs

COMPANIES RANKED 101-125

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
101	139	NR	Sentia MPC BV	https://sentia.com/nl/	Amsterdam		The Netherlands
102	162	NR	TecRacer	www.tecracer.de/	Hannover		Germany
103	100	NR	Ntirety	www.ntirety.com	Dedham	Massachusetts	USA
104	157	NR	Serverworks	www.serverworks.co.jp	Tokyo		Japan
105	80	80	Edifixio	www.edifixio.com	Paris		France
106	146	NR	Cloudpack	https://cloudpack.jp/en/	Tokyo		Japan
107	137	NR	Schuberg Phillis	https://schubergphillis.com/service/cloud-transition	Boeingavenue		The Netherlands
108	164	NR	CloudKinetics	www.cloud-kinetics.com			Singapore
109	131	NR	Mandic Cloud Solutions	www.mandic.com.br/en/	Sao Paulo		Brazil
110	159	NR	Cambridge Technology	www.ctepl.com	Cambridge	Massachusetts	USA
111	169	NR	Cloud Comrade	www.cloudcomrade.com			Singapore
112	NR	NR	Netgain Technology LLA	www.netgaincloud.com	St. Cloud	Minnesota	USA
113	NR	NR	Instaclustr	www.instaclustr.com/	Redwood City	California	USA
114	69	71	Connectria Hosting	www.connectria.com	St. Louis	Missouri	USA
115	174	NR	Enimbos	www.enimbos.com	Madrid		Spain
116	NR	NR	Comm-IT	www.comm-it.com/	Petah Tikva		Israel
117	141	NR	CloudDirect	www.clouddirect.net	Bath	Bath	UK
118	98	94	TIG Ltd (TIG Data Intelligence)	www.tig.co.uk	Soho	London	UK
119	132	NR	ANS Group	www.ans.co.uk/	Manchester		UK
120	144	NR	SmartShift Technologies	https://smartshiftech.com/	Munich		Germany
121	87	86	Cascadeo	www.cascadeo.com	Mercer Island	Washington	USA
122	26	23	Cloudnexus	www.cloudnexus.com	Philadelphia	Pennsylvania	USA
123	179	NR	Trek10	www.trek10.com/	South Bend	Indiana	USA
124	NR	NR	Edrans	https://edrans.com/	Buenos Aires		Argentina
125	NR	NR	Computer Design & Integration LLC	www.cdillc.com	Teterboro	New Jersey	USA



Top 250 Public Cloud MSPs

COMPANIES RANKED 126-150

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
126	NR	NR	Nextios	www.nextios.com.br/	Sao Paulo		Brazil
127	187	NR	Cloudar (part of Xplore Group)	www.cloudar.be	Veldkant		Belgium
128	200	NR	Agilewing Technology Co.	http://www.agilewing.net	Shenzhen		China
129	NR	NR	Coretelligent	www.coretelligent.com	Westwood	Massachusetts	USA
130	148	NR	ServerCentral Turingroup	https://www.servercentral.com/	Chicago	Illinois	USA
131	NR	NR	IT Weapons, a division of Konica Minolta	www.itweapons.com	Brampton	Ontario	Canada
132	149	NR	Sky.One	http://www.skyone.solutions/en/	Miami	Florida	USA
133	150	NR	Umbrella Infocare	https://www.umbrellainfocare.com/	Noida		India
134	102	96	ProServeIT Corp	www.proserveit.com	Mississauga	Ontario	Canada
135	181	NR	NextLink	https://www.nextlink.technology	Hong Kong		China
136	111	NR	Far Eastone Telecommunications	https://www.fetnet.net/corporate/en/index.html	Taipei City		Taiwan
137	NR	NR	Thrive	https://thrivenextgen.com/	Foxborough	Massachusetts	USA
138	182	NR	Cloudzone by Matrix	https://cloudzone.io	Rosh Ha'ayin		Israel
139	NR	NR	Abacus Group	https://www.abacusgroupplc.com/	New York	New York	USA
140	184	NR	All Covered, IT Services Division of Konica Minolta	www.allcovered.com	Ramsey	New Jersey	USA
141	NR	NR	Buchanan Technologies	www.buchanan.com	Grapevine	Texas	USA
142	175	NR	ITMethods	https://www.itmethods.com/managed-aws/	Toronto	Ontario	Canada
143	197	NR	NDS Corp.	https://nds.nongshim.co.kr	Seoul		South Korea
144	NR	NR	Compufit	www.compufit.com	White Plains	New York	USA
145	NR	NR	Network Solutions Provider	www.networksolutionsprovider.com	Long Beach	California	USA
146	NR	NR	Network Doctor	www.networkdr.com	Englewood Cliffs	New Jersey	USA
147	NR	NR	StackArmor Inc.	www.stackarmor.com	Tysons	Virginia	USA
148	NR	NR	Focal Point Solutions Group	www.focalpointsg.com	St. Augustine	Florida	USA
149	NR	NR	Skyarch Networks Inc.	https://www.skyarch.net/	Tokyo		Japan
150	196	NR	CKMates	https://www.ckmates.com	New Taipei City		Taiwan



Top 250 Public Cloud MSPs

COMPANIES RANKED 151-175

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
151	198	NR	Silver Lining Information Technology Co. Ltd.	https://www.sh-silverlining.com/	Shanghai		China
152	190	NR	Blue Sentry	https://bluesentryjit.com	Garden City Beach	South Carolina	USA
153	166	NR	Enlighten IT Consulting (An Alion Company)	https://www.eitccorp.com	Linthicum Heights	Maryland	USA
154	91	89	Ipsense	www.ipsense.com.br	Rio de Janeiro		Brazil
155	30	28	PwC	http://google.pwc.com	New York	New York	USA
156	NR	NR	BeeX Inc.	https://www.beex-inc.com/	Tokyo		Japan
157	177	NR	GrandTech Cloud Services	http://www.grandtechcloud.com	Hong Kong		China
158	NR	NR	Clear Concepts	clearconcepts.ca	Winnipeg	Manitoba	Canada
159	125	NR	Hewlett Packard Enterprise	http://www.hpe.com	San Jose	California	USA
160	165	NR	Itegria	www.itegria.com	Northbrook	Illinois	USA
161	NR	NR	DP Solutions	www.dpsolutions.com	Columbia	Maryland	USA
162	31	37	Avanade	www.avanade.com/en-us	Seattle	Washington	USA
163	NR	NR	Mobilise	https://www.mobilise.cloud/	Swansea		UK
164	112	NR	Yungoal	http://yungoal.com/index-eng.html	Shanghai		China
165	104	39	FPT Software	www.fpt-software.com	Hanoi		Vietnam
166	79	NR	Sutherland	https://www.sutherlandglobal.com/	Pittsford	New York	USA
167	191	NR	TerraAlto	https://terraalto.com/	Dublin		Ireland
168	NR	NR	Mindtree, a Larsen & Toubro Group Company	https://www.mindtree.com/	Bengaluru		India
169	194	NR	Light 2 Cloud	http://www.light2cloud.com	Beijing		China
170	NR	NR	Hexaware Technologies	https://hexaware.com/	Iselin	New Jersey	USA
171	NR	NR	Adnet Technologies	https://thinkadnet.com	Farmington	Connecticut	USA
172	NR	NR	Sogeti (part of Capgemini)	https://www.sogeti.com/	Paris		France
173	151	NR	Youngwoo Digital Co.	http://www.youngwoo.co.kr/	Seoul		South Korea
174	NR	NR	Insight	http://www.insight.com	Plano	Texas	USA
175	155	98	LAN Infotech, LLC	www.laninfotech.com	Fort Lauderdale	Florida	USA



Top 250 Public Cloud MSPs

COMPANIES RANKED 176-200

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
176	195	NR	Arcus Global	https://www.arcusglobal.com	Cambridge		UK
177	NR	NR	Atea	https://www.atea.com/	Oslo		Norway
178	39	42	Devoteam Cloud	https://es.devoteam.com	Madrid		Spain
179	55	57	Mitac	www.mitac.com.tw	Taipei City		Taiwan
180	NR	NR	Softline	https://softline.com/	Moscow		Russia
181	199	NR	Simba Innovation	http://www.simbainno.com/	Beijing		China
182	124	NR	SoftwareOne	https://www.softwareone.com/en/	Riedenmatt		Switzerland
183	NR	NR	Compucloud S.A.P.I. de C.V.	www.compucloud.com.mx	Guadalajara	Jalisco	Mexico
184	40	44	PA Consulting	www.paconsulting.co.uk	London		UK
185	NR	NR	Cancom	https://microsoft.cancom.de/	München		Germany
186	43	48	Ci&T	https://us.ciandt.com	Philadelphia	Pennsylvania	USA
187	NR	NR	eMazzanti Technologies	www.emazzanti.net	Hoboken	New Jersey	USA
188	107	NR	Hand Enterprise Solutions	http://www.hand-usa.com/	Milpitas	California	USA
189	46	49	Team Computers	www.teamcomputers.com/googlecloud	New Delhi		India
190	58	47	Softchoice	https://www.softchoice.com/	Toronto	Ontario	Canada
191	NR	NR	Brillio	https://www.brillio.com/alliances/microsoft/	Santa Clara	California	USA
192	52	53	DB Systel	www.dbsystel.de	Frankfurt		Germany
193	117	NR	Crayon	https://www.crayon.com/	Oslo		Norway
194	NR	NR	Cloudskope	www.cloudskope.com	McKinney	Texas	USA
195	94	NR	Navisite	www.navisite.com	Andover	Massachusetts	USA
196	NR	NR	Warren Averett Technology Group	www.watechgroup.com	Montgomery	Alabama	USA
197	133	99	RedNight Consulting, Inc	www.rednightconsulting.com	Aliso Viejo	California	USA
198	NR	NR	Long View Systems	https://www.longviewsystems.com/	Vancouver	British Columbia	Canada
199	70	65	BBVA Next Technologies	https://www.bbvanexttechnologies.com	Madrid		Spain
200	NR	NR	Ingram Micro Cloud	http://www.ingrammicrocloud.com	Irvine	California	USA



Top 250 Public Cloud MSPs

COMPANIES RANKED 201-225

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
201	NR	NR	Empired	https://www.empired.com/What-We-Do/Technology/Microsoft-Azure/	Perth	Western Australia	Australia
202	NR	NR	TechHouse	www.Tech-House.com	Bradenton	Florida	USA
203	66	61	Neudesic	www.neudesic.com	Irvine	California	USA
204	173	NR	Vertical Solutions (an R.L. Nelson Company)	www.verticalsol.com	Bridgeville	Pennsylvania	USA
205	78	NR	Sada	https://sada.com	North Hollywood	California	USA
206	193	NR	ScienceSoft USA	https://www.scnsoft.com/services/managed/infrastructure/aws	McKinney	Texas	USA
207	NR	NR	Synoptek	https://synoptek.com/	Irvine	California	USA
208	NR	NR	FX Innovation	https://www.fxinnovation.com/	Montreal	Quebec	Canada
209	121	NR	Oxya Corp. (a Hitiachi Company)	https://www.oxya.us/about-oxya/	Paris		France
210	44	NR	OneNeck IT Solutions	www.oneneck.com	Scottsdale	Arizona	USA
211	NR	NR	Cloud4C	https://www.cloud4c.com/			Singapore
212	64	68	New Signature	https://newsignature.com	Washington	D.C.	USA
213	156	NR	G7 CR Technologies	https://g7cr.in/azure-msp-services/	Bengaluru		India
214	NR	NR	Silicus (an Infogain Company)	https://www.silicus.com/	Houston	Texas	USA
215	NR	NR	US Resources Inc.	www.usresources.com	Vienna	Virginia	USA
216	NR	NR	HighTower Security	https://hightowersec.com/	San Mateo	California	USA
217	38	40	Convergent Computing (CCO)	www.cco.com	Walnut Creek	California	USA
218	65	69	Maven Wave Partners (Acquired by Atos)	www.mavenwave.com	Chicago	Illinois	USA
219	NR	NR	Pythian Services Inc.	https://pythian.com/	Ottawa	Ontario	Canada
220	NR	NR	CloudMantra	www.cloudmantra.net	Pune		India
221	134	NR	Sela Group	http://www.selagroup.com/About	Seattle	Washington	USA
222	NR	NR	Iuvo Technologies	https://www.iuvotech.com/	Westford	Massachusetts	USA
223	105	92	NexusTek	www.nexustek.com	Greenwood Village	Colorado	USA
224	NR	NR	Thomas Duryea Logicalis	https://www.tdlogicalis.com.au/	Richmond	Victoria	Australia
225	NR	NR	Onix	https://www.onixnet.com/	Lakewood	Ohio	USA



Top 250 Public Cloud MSPs

COMPANIES RANKED 226-250

2020 RANK	2019 RANK	2018 RANK	COMPANY	WEB	CITY	STATE	COUNTRY
226	161	NR	TeraCloud	www.teracloud.us	Dallas	Texas	USA
227	NR	NR	Litzia	https://www.litzia.com	Bellingham	Washington	USA
228	114	NR	Delaware North America LLC	https://www.delawareconsulting.com/en-us/solutions/microsoft-azure	Dallas	Texas	USA
229	130	NR	Scalar Decisions Inc. (owned by CDW)	https://www.scalar.ca/en/about-us/	Toronto	Ontario	Canada
230	127	NR	The Henson Group	https://www.hensongroup.com/	Chicago	Illinois	USA
231	NR	NR	CTECH Consulting Group Inc.	www.ctechgroup.net	Calgary	Alberta	Canada
232	NR	NR	Redapt	https://www.redapt.com/	Redmond	Washington	USA
233	72	73	Noovle	www.noovle.com/it	Milan		Italy
234	171	NR	10th Magnitude	https://www.10thmagnitude.com	Chicago	Illinois	USA
235	170	NR	3Cloud	https://www.3cloudsolutions.com	Downers Grove	Illinois	USA
236	NR	NR	BUI	https://www.bui.co.za/	Cape Town		South Africa
237	NR	NR	ClearScale	https://www.clearscale.com/	San Francisco	California	USA
238	NR	NR	Unity Cyber	unitycyber.com	Panama City	Florida	USA
239	158	NR	Storm Reply	https://www.reply.com/storm-reply/en/	Hamburg		Germany
240	NR	NR	Appsbroker	https://www.appsbroker.com/	London		UK
241	147	NR	Risual	https://www.risual.com/infrastructure-cloud/	Stafford		UK
242	74	75	Coretek Services	www.coretekservices.com	Framington Hills	Michigan	USA
243	NR	NR	CloudBakers	https://www.cloudbakers.com/	Chicago	Illinois	USA
244	188	NR	CompuDyne (acquired Data Network Group Inc.)	https://www.compudyne.com	Duluth	Minnesota	USA
245	75	77	eSource Capital	https://www.esourcecapital.com	Miami	Florida	USA
246	145	NR	Green House Data	https://www.greenhousedata.com	Cheyenne	Wyoming	USA
247	29	27	Wragby Business Solutions	www.wragbysolutions.com	Lekki		Nigeria
248	154	NR	SaaS Plaza	https://www.saasplaza.com	Badhoevedorp		The Netherlands
249	97	93	Lumen21 Inc.	www.lumen21.com	Orange	California	USA
250	NR	NR	Cronos (part of Arxus)	https://www.arxus.eu/en/about-us/azure-expert-msp	Kontich		Belgium



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